SEACOAST CAPITAL
NON-CONTROL GROWTH CAPITAL

2026

FACT SHEET

Founded in 1994, with offices in Boston, MA and San Francisco, CA, Seacoast Capital invests non-controlling growth capital in partnership with management in lower middle market companies. Seacoast is industry agnostic and typically invests $5MM to $30MM+ of capital in companies with $10MM+ of revenue and $2MM+ of EBITDA. Our capital is generally used to support any combination of growth, recapitalizations, acquisitions, management buyouts, shareholder repurchases and dividend recapitalizations. Since inception, Seacoast has managed over $1B of capital. Now investing our fifth fund, we continue to actively seek new investment opportunities.

Investment Size
$5MM-$30MM+

Current Fund Size
$300MM

Investments Made
100

1 **Direct investor of non-control capital in private companies, allowing owners and their management teams to retain a controlling interest in their business while receiving the strategic capital they need to succeed**

2 **Backers of family offices and funded or independent sponsors, primarily in situations where incumbent management is rolling or buying significant equity in the transaction**

SEACOAST CAPITAL PROFILE

Investment Criteria

- $10MM+ revenue/$2MM+ EBITDA
- Continuing, incentivized management
- Niche market leader
- Stable and growing cash flows
- Meaningful operating history
- Reasonable senior leverage

Investment Terms

- $5MM-$30MM+ investments
- 5-7 year hold period
- Preferred Equity
- Common Equity
- Subordinated Debt with Warrants

Industry Experience

- Specialty Manufacturing
- Value-Added Distribution
- Commercial & Consumer Services
- Environmental Services
- Logistics & Infrastructure Services
- Health & Wellness
- Consumer

Transaction Types

- Growth Capital
- Balance Sheet Recapitalizations
- Acquisition Financings
- Management Buyouts
- Shareholder Repurchases
- Dividend Recapitalizations
- Independent Sponsor Financings

Investment Professionals

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SELECT CURRENT & FORMER SEACOAST PORTFOLIO COMPANIES

Transaction Types: Growth Capital | Balance Sheet Recapitalization | Shareholder Dividend | Management Buyout | Acquisition Financing | Independent Sponsor Financing

Pawnee, Oklahoma

Provider of design, manufacturing, repair and maintenance services for specialized high-temperature above ground storage tanks

Needham, Massachusetts

Provider of third-party catering and contract dining services to the corporate, educational and private event markets

Columbus, Ohio

Provider of value-added upfitting, sales, repair/maintenance and financing of ADA-compliant buses, vans and mobility vehicles nationwide

Boston, Massachusetts

Provider of commercial, municipal and residential landscaping, composting and snow removal services in the Greater Boston area

Bellingham, Washington

Tech-enabled primary care delivery platform focused on managing clinical and financial risk in post-acute and long-term care settings

Scottsdale, Arizona

Operator of immersive attractions that blend learning and entertainment and appeal to visitors of all ages

Marshfield, Massachusetts

Platform established to acquire and develop early childhood education centers in the Northeast

Wheeling, West Virginia

Provider of direct mail marketing solutions to customers in the retail, furniture, jewelry, auto, financial services, and other end markets

Wenatchee, Washington

Provider of high-quality tools and harvesting equipment to professionals in the orchard, viniculture, tree care, and landscape maintenance industries

Bayamón, Puerto Rico

Provider of uniform rental and repair, laundry and dust control services to customers in the healthcare, pharmaceutical, industrial, restaurant and retail markets in Puerto Rico

Boston, Massachusetts

Provider of hardware, software and managed IT and professional services to small and medium-sized businesses across the U.S.

Denville, New Jersey

Provider of cleaning, maintenance, mechanical engineering, and specialized industrial services to customers in power generation, petrochemical refining, heavy manufacturing, aviation, and marine sectors

Richmond, California

Provider of a complete suite of indoor and outdoor landscaping services, including design, maintenance, arbor care, living walls, moss walls, and holiday décor

Greenwich, Connecticut

3rd largest Crunch Fitness franchisee in the U.S., with 50+ locations spanning the Northeast, Mid-Atlantic and Southeast

Burr Ridge, Illinois

Provider of a turnkey non-invasive non-surgical option for the treatment of non-melanoma skin cancer

Lafayette, California

Manufacturer of high-performance collars for rigid hull inflatable boats and inflatable watercraft designed to perform in the most challenging marine environments

Elizabeth, New Jersey

Provider of temperature-controlled and ambient warehousing, logistics and transportation services primarily to importers of confectionery, food, and beverage products at major Eastern U.S. ports

French Lick, Indiana

Provider of comprehensive and custom packaging, blow molding and assembly services for leading global providers of liquid home cleaning products

Fort Lauderdale, Florida

Operator of commercial aircraft flight simulator training centers in North America, South America, Europe and Asia

Bloomingdale, New Jersey

Manufacturer and distributor of highly engineered and ruggedized passive vibration, isolation and shock control components for the HVAC, military aerospace and industrial end markets

Waltham, Massachusetts

Provider of a full continuum of healthcare services to individuals with eating and mood disorders