

FACT SHEET

Founded in 1994, with offices in Boston, MA and San Francisco, CA, Seacoast Capital invests non-controlling growth capital in partnership with management in lower middle market companies. Seacoast is industry agnostic and typically invests \$5MM to \$30MM+ of capital in companies with \$10MM+ of revenue and \$2MM+ of EBITDA. Our capital is generally used to support any combination of growth, recapitalizations, acquisitions, management buyouts, shareholder repurchases and dividend recapitalizations. Since inception, Seacoast has managed over \$1B of capital. Now investing our fifth fund, we continue to actively seek new investment opportunities.

Direct investor of non-control capital in private companies, allowing owners and their management teams to retain a controlling interest in their business while receiving the strategic capital they need to succeed Backers of family offices and funded or independent sponsors, primarily in situations where incumbent management is rolling or buying significant equity in the transaction

SEACOAST CAPITAL PROFILE

8

Investment Criteria

- \$10MM+ revenue/\$2MM+ EBITDA
- Continuing, incentivized management
- Niche market leader
- Stable and growing cash flows
- Meaningful operating history
- Reasonable senior leverage

Industry Experience

- Specialty Manufacturing
- Value-Added Distribution
- Commercial & Consumer Services
- Environmental Services
- Logistics & Infrastructure Services
- Health & Wellness
- Consumer

Investment Terms

8

- \$5MM-\$30MM+ investments
- 5-7 year hold period
- Preferred Equity
- Common Equity
- Subordinated Debt with Warrants

Transaction Types

- Growth Capital
- Balance Sheet Recapitalizations
- Acquisition Financings
- Management Buyouts
- Shareholder Repurchases
- Dividend Recapitalizations
- Select Sponsored Transactions

Investment Size \$5MM-\$30MM+

Current Fund Size



Investments Made 93

Investment Professionals

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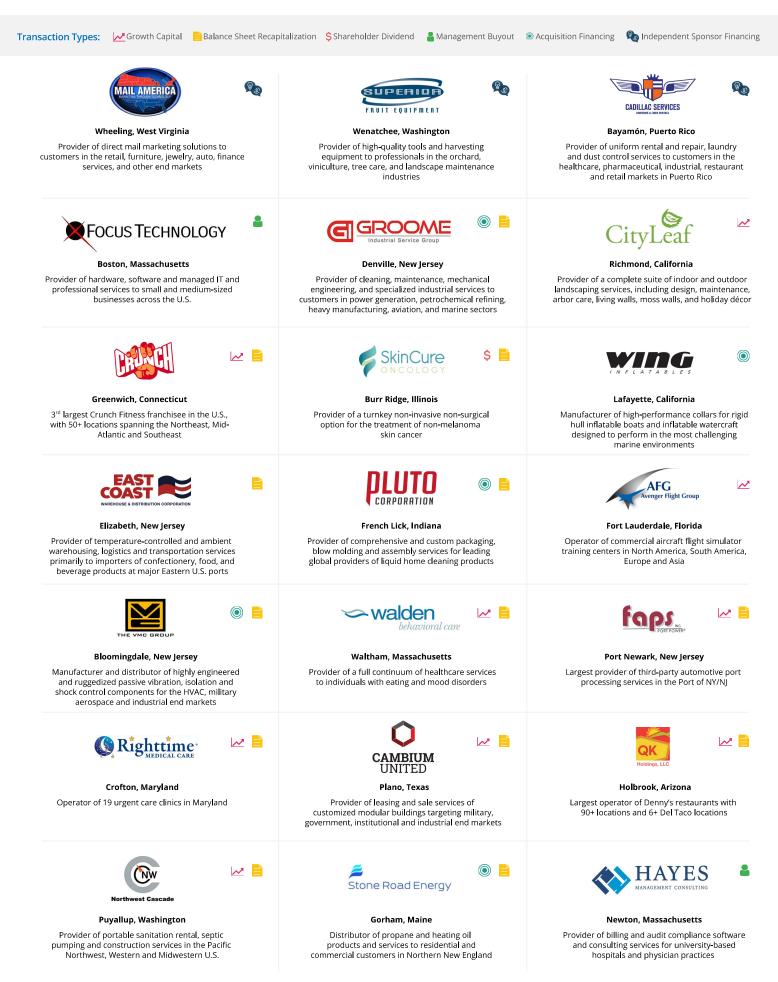
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