



Summer 2025

FACT SHEET

Founded in 1994, with offices in Boston, MA and San Francisco, CA, Seacoast Capital invests non-controlling growth capital in partnership with management in lower middle market companies. Seacoast is industry agnostic and typically invests \$5MM to \$30MM+ of capital in companies with \$10MM+ of revenue and \$2MM+ of EBITDA. Our capital is generally used to support any combination of growth, recapitalizations, acquisitions, management buyouts, shareholder repurchases and dividend recapitalizations. Since inception, Seacoast has managed over \$1B of capital. Now investing our fifth fund, we continue to actively seek new investment opportunities.

1 Direct investor of non-control capital in private companies, allowing owners and their management teams to retain a controlling interest in their business while receiving the strategic capital they need to succeed

2 Backers of family offices and funded or independent sponsors, primarily in situations where incumbent management is rolling or buying significant equity in the transaction

SEACOAST CAPITAL PROFILE

Investment Criteria

- \$10MM+ revenue/\$2MM+ EBITDA
- Continuing, incentivized management
- Niche market leader
- Stable and growing cash flows
- Meaningful operating history
- Reasonable senior leverage

Industry Experience

- Specialty Manufacturing
- Value-Added Distribution
- Commercial & Consumer Services
- Environmental Services
- Logistics & Infrastructure Services
- Health & Wellness
- Consumer

Investment Terms

- \$5MM-\$30MM+ investments
- 5-7 year hold period
- Preferred Equity
- Common Equity
- Subordinated Debt with Warrants

Transaction Types

- Growth Capital
- Balance Sheet Recapitalizations
- Acquisition Financings
- Management Buyouts
- Shareholder Repurchases
- Dividend Recapitalizations
- Independent Sponsor Financings



Investment Size
\$5MM-\$30MM+



Current Fund Size
\$292MM



Investments Made
93

Investment Professionals

Tom Gorman, Founding Partner
tgorman@seacoastcapital.com
(617) 901-5062

Jeff Holland, Founding Partner
jholland@seacoastcapital.com
(415) 971-1325

Jamie Donelan, Partner
jdonelan@seacoastcapital.com
(617) 816-9375

Patrick Gengoux, Partner
pgengoux@seacoastcapital.com
(805) 451-4236

Alan Rich, Partner
arich@seacoastcapital.com
(978) 204-2647

David Romagnoli, Partner
dromagnoli@seacoastcapital.com
(978) 880-0952

Sherry Wang, Associate
swang@seacoastcapital.com
(978) 412-3804

Andrew Riccio, Associate
ariccio@seacoastcapital.com
(978) 412-3943

SELECT CURRENT & FORMER SEACOAST PORTFOLIO COMPANIES

Transaction Types:  Growth Capital  Balance Sheet Recapitalization  Shareholder Dividend  Management Buyout  Acquisition Financing  Independent Sponsor Financing



Wheeling, West Virginia

Provider of direct mail marketing solutions to customers in the retail, furniture, jewelry, auto, financial services, and other end markets



Wenatchee, Washington

Provider of high-quality tools and harvesting equipment to professionals in the orchard, viniculture, tree care, and landscape maintenance industries



Bayamón, Puerto Rico

Provider of uniform rental and repair, laundry and dust control services to customers in the healthcare, pharmaceutical, industrial, restaurant and retail markets in Puerto Rico



Boston, Massachusetts

Provider of hardware, software and managed IT and professional services to small and medium-sized businesses across the U.S.



Denville, New Jersey

Provider of cleaning, maintenance, mechanical engineering, and specialized industrial services to customers in power generation, petrochemical refining, heavy manufacturing, aviation, and marine sectors



Richmond, California

Provider of a complete suite of indoor and outdoor landscaping services, including design, maintenance, arbor care, living walls, moss walls, and holiday décor



Greenwich, Connecticut

3rd largest Crunch Fitness franchisee in the U.S., with 50+ locations spanning the Northeast, Mid-Atlantic and Southeast



Burr Ridge, Illinois

Provider of a turnkey non-invasive non-surgical option for the treatment of non-melanoma skin cancer



Lafayette, California

Manufacturer of high-performance collars for rigid hull inflatable boats and inflatable watercraft designed to perform in the most challenging marine environments



Elizabeth, New Jersey

Provider of temperature-controlled and ambient warehousing, logistics and transportation services primarily to importers of confectionery, food, and beverage products at major Eastern U.S. ports



French Lick, Indiana

Provider of comprehensive and custom packaging, blow molding and assembly services for leading global providers of liquid home cleaning products



Fort Lauderdale, Florida

Operator of commercial aircraft flight simulator training centers in North America, South America, Europe and Asia



Bloomington, New Jersey

Manufacturer and distributor of highly engineered and ruggedized passive vibration, isolation and shock control components for the HVAC, military aerospace and industrial end markets



Waltham, Massachusetts

Provider of a full continuum of healthcare services to individuals with eating and mood disorders



Port Newark, New Jersey

Largest provider of third-party automotive port processing services in the Port of NY/NJ



Crofton, Maryland

Operator of 19 urgent care clinics in Maryland



Piano, Texas

Provider of leasing and sale services of customized modular buildings targeting military, government, institutional and industrial end markets



Holbrook, Arizona

Largest operator of Denny's restaurants with 90+ locations and 6+ Del Taco locations



Northwest Cascade

Puyallup, Washington

Provider of portable sanitation rental, septic pumping and construction services in the Pacific Northwest, Western and Midwestern U.S.



Gorham, Maine

Distributor of propane and heating oil products and services to residential and commercial customers in Northern New England



Newton, Massachusetts

Provider of billing and audit compliance software and consulting services for university-based hospitals and physician practices