

FACT SHEET

Founded in 1994, with offices in Boston, MA and San Francisco, CA, Seacoast Capital invests non-controlling growth capital in partnership with management in lower middle market companies. Seacoast is industry agnostic and typically invests \$5MM to \$30MM+ of capital in companies with \$10MM+ of revenue and \$2MM+ of EBITDA. Our capital is generally used to support any combination of growth, recapitalizations, acquisitions, management buyouts, shareholder repurchases and dividend recapitalizations. Since inception, Seacoast has managed over \$1B of capital. Now investing our fifth fund, we continue to actively seek new investment opportunities.



Investment Size
\$5MM-\$30MM+



Current Fund Size
\$290MM



Investments Made
90

Investment Professionals

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1 Direct investor of non-control capital in private companies, allowing owners and their management teams to retain a controlling interest in their business while receiving the strategic capital they need to succeed

2 Backers of family offices and funded or independent sponsors, primarily in situations where incumbent management is rolling or buying significant equity in the transaction

SEACOAST CAPITAL PROFILE

Investment Criteria

- \$10MM+ revenue/\$2MM+ EBITDA
- Continuing, incentivized management
- Niche market leader
- Stable and growing cash flows
- Meaningful operating history
- Reasonable senior leverage

Investment Terms

- \$5MM-\$30MM+ investments
- 5-7 year hold period
- Preferred Equity
- Common Equity
- Subordinated Debt with Warrants

Industry Experience






















- Specialty Manufacturing
- Value-Added Distribution
- Commercial & Consumer Services
- Environmental Services
- Logistics & Infrastructure Services
- Health & Wellness
- Consumer

Transaction Types

- Growth Capital
- Balance Sheet Recapitalizations
- Acquisition Financings
- Management Buyouts
- Shareholder Repurchases
- Dividend Recapitalizations
- Select Sponsored Transactions

SELECT CURRENT & FORMER SEACOAST PORTFOLIO COMPANIES

Transaction Types: Growth Capital Balance Sheet Recapitalization Shareholder Dividend Management Buyout Acquisition Financing

 <p>Denville, New Jersey</p> <p>Provider of cleaning, maintenance, mechanical engineering, and specialized industrial services to customers in power generation, petrochemical refining, heavy manufacturing, aviation, and marine sectors</p>	 <p>Boston, Massachusetts</p> <p>Provider of hardware, software and managed IT and professional services to small and medium-sized businesses across the U.S.</p>	 <p>Richmond, California</p> <p>Provider of a complete suite of indoor and outdoor landscaping services, including design, maintenance, arbor care, living walls, moss walls and holiday décor</p>
 <p>American Fork, Utah</p> <p>Leading provider of residential rooftop solar, security and home automation systems</p>	 <p>Greenwich, Connecticut</p> <p>3rd largest Crunch Fitness franchisee in the U.S., with 40+ locations spanning the Northeast, Mid-Atlantic and Southeast</p>	 <p>Burr Ridge, Illinois</p> <p>Provider of a turnkey non-invasive non-surgical option for the treatment of non-melanoma skin cancer</p>
 <p>Lafayette, California</p> <p>Manufacturer of high-performance collars for rigid hull inflatable boats and inflatable watercraft designed to perform in the most challenging marine environments</p>	 <p>Cerritos, California</p> <p>Provider of last mile logistics, warehousing and fulfillment services, specializing in overnight, same-day and scheduled delivery services in the Western U.S.</p>	 <p>Elizabeth, New Jersey</p> <p>Provider of temperature-controlled and ambient warehousing, logistics and transportation services primarily to importers of confectionery, food, and beverage products at major Eastern U.S. ports</p>
 <p>French Lick, Indiana</p> <p>Provider of comprehensive and custom packaging, blow molding and assembly services for leading global providers of liquid home cleaning products</p>	 <p>Fort Lauderdale, Florida</p> <p>Operator of commercial aircraft flight simulator training centers in North America, South America, Europe and Asia</p>	 <p>Bloomington, New Jersey</p> <p>Manufacturer and distributor of highly engineered and ruggedized passive vibration, isolation and shock control components for the HVAC, military aerospace and industrial end markets</p>
 <p>Waltham, Massachusetts</p> <p>Provider of a full continuum of healthcare services to individuals with eating and mood disorders</p>	 <p>Port Newark, New Jersey</p> <p>Largest provider of third-party automotive port processing services in the Port of NY/NJ</p>	 <p>Crofton, Maryland</p> <p>Operator of 19 urgent care clinics in Maryland</p>
 <p>Plano, Texas</p> <p>Provider of leasing and sale services of customized modular buildings targeting military, government, institutional and industrial end markets</p>	 <p>Holbrook, Arizona</p> <p>Largest operator of Denny's restaurants with 90+ locations and 6+ Del Taco locations</p>	 <p>Puyallup, Washington</p> <p>Provider of portable sanitation rental, septic pumping and construction services in the Pacific Northwest, Western and Midwestern U.S.</p>
 <p>Gorham, Maine</p> <p>Distributor of propane and heating oil products and services to residential and commercial customers in Northern New England</p>	 <p>Newton, Massachusetts</p> <p>Provider of billing and audit compliance software and consulting services for university-based hospitals and physician practices</p>	 <p>Walnut Creek, California</p> <p>Provider of dedicated fleet maintenance and management services throughout the U.S.</p>