

FACT SHEET

Founded in 1994, with offices in Boston, MA and San Francisco, CA, Seacoast Capital invests non-controlling growth capital in partnership with management in lower middle market companies. Seacoast is industry agnostic and typically invests \$5 million to \$25 million of capital in companies with \$10 million or more in revenue and \$2 million or more of EBITDA. Capital is used to support growth, refinancings, acquisitions, family wealth transfers, shareholder liquidity events, or management buyouts. Since its inception, Seacoast has managed over \$600 million of capital. With the raising of its fourth fund, Seacoast Capital Partners IV, L.P., the firm continues to actively seek new investment opportunities.



Investment Size
\$5MM - \$25MM



Current Fund Size
\$240MM



Non-Control Investments Made
69

1 Direct investor of non-control capital in private companies, allowing owners and their management teams to retain controlling interest in their business while receiving the strategic capital they need to succeed.

2 Backers of family offices and independent sponsors, but not traditional committed capital private equity funds.

SEACOAST CAPITAL PROFILE



Investment Criteria

- \$10MM+ Revenue
- \$2MM+ EBITDA
- Pro-Forma debt < 4.0x EBITDA
- Continuing, incentivized management
- Niche market leader
- Proven earnings stream
- Meaningful operating history



Investment Terms

- \$5MM - \$25MM investments
- 5-7 year hold period
- Preferred Stock
- Common Stock
- Subordinated Debt with Warrants



Industry Experience

- Specialty Manufacturing
- Value-Added Distribution
- Commercial Services
- Environmental Services
- Logistics & Infrastructure Services
- Health & Wellness
- Consumer-Oriented



Transaction Types

- Acquisition Financing
- Management Buy-Out or Buy-In
- Balance Sheet Recapitalization
- Growth Capital
- Family Wealth Transfer
- Shareholder Dividend
- Family Office Transaction
- Independent Sponsor Transaction

Investment Professionals

Timothy P. Fay, Partner

tfay@seacoastcapital.com
(415) 202-6306

Thomas W. Gorman, Partner

tgorman@seacoastcapital.com
(978) 750-1311

Jeffrey J. Holland, Partner

jholland@seacoastcapital.com
(415) 202-6303

Philip S. Curatilo, Principal

pcuratilo@seacoastcapital.com
(978) 750-1319

James T. Donelan, Principal

jdolan@seacoastcapital.com
(978) 750-1308

Thomas R. Ley, Principal

tley@seacoastcapital.com
(415) 704-8807

Patrick T. Gengoux, Vice President

pgengoux@seacoastcapital.com
(415) 202-6306

Alan M. Rich, Vice President

arich@seacoastcapital.com
(978) 750-1310

Ben Cao, Associate

bcao@seacoastcapital.com
(415) 636-6908

David M. Romagnoli, Associate


dromagnoli@seacoastcapital.com
(978) 750-1325

Ned O.E. Scadden, Analyst


nscadden@seacoastcapital.com
978-750-1333


SELECT CURRENT & FORMER SEACOAST PORTFOLIO COMPANIES


Transaction Types

 Growth Capital

 Balance Sheet Recapitalization

 Shareholder Dividend

 Management Buyout

 Acquisition Financing



If it isn't fresh, it isn't Legal!

Boston, Massachusetts

Premium seafood restaurant/bar operator and branded seafood products marketer and distributor



**CAMBIUM
UNITED**

Plano, Texas

Provides portable sanitation services and leasing and sale of highly-engineered, customized, commercial modular buildings



Pearl River, New York

Provider of IP-based video management software (VMS) and services used to manage video surveillance cameras and other security edge devices



Northwest Cascade Inc.

Puyallup, Washington

Provider of portable sanitation rental, septic pumping, and construction services in the Pacific Northwest and California



Arcata, California

Leading producer of cut flowers for the wholesale, retail, and internet end markets



Fort Lauderdale, Florida

Operator of commercial aircraft flight simulator training centers in the U.S.



Newton, Massachusetts

Provider of consulting services and audit compliance software for hospitals and physician practices



Crofton, Maryland

Operator of 13 urgent care clinics in Maryland



Bloomington, New Jersey

Provider of highly engineered and ruggedized passive vibration, isolation, and shock control solutions



Walnut Creek, California

Provider of dedicated fleet maintenance and management services throughout the U.S.



Jupiter, Florida

Operator of movie theatres and family entertainment centers



Waltham, Massachusetts

Provider of a full continuum of care to individuals with eating and mood disorders



Pawtucket, Rhode Island

Provider of specialty packaging and menu design, print, and fulfillment services for customers in the consumer products and casual dining end markets



Holbrook, Arizona

Largest operator of Denny's restaurants with 90+ locations, and 6+ Del Taco locations



Port Newark, New Jersey

Largest provider of automotive port processing services in The Port of NY/NJ



Ogden, Utah

Provider of fire and security alarm installation and monitoring services



Chandler, Arizona

Multi-level marketer of nutritional supplements



Dewitt, New York

Operator of dental care centers across the United States