

## FACT SHEET

Founded in 1994, with offices in Boston, MA and San Francisco, CA, Seacoast Capital invests non-controlling capital in partnership with management in lower middle market companies. Seacoast is industry agnostic and typically invests \$5 million to \$30 million of capital in companies with \$10 million or more in revenue and \$2 million or more of EBITDA. Capital is used to support growth, refinancings, acquisitions, shareholder liquidity events, or management buyouts. Since its inception, Seacoast has managed over \$600 million of capital. With the recent raising of its fourth fund, Seacoast Capital Partners IV, L.P., the firm is now actively seeking new investment opportunities.

**1** Direct investor of non-control capital in private companies, allowing owners and their management teams to retain controlling interest in their business while receiving the strategic capital they need to succeed.

**2** Backers of family offices and independent sponsors, but not traditional committed capital private equity funds.

## SEACOAST CAPITAL PROFILE

### Investment Criteria

- \$10MM+ Revenue
- \$2MM+ EBITDA
- Pro-Forma debt < 4.0x EBITDA
- Continuing, incentivized management
- Niche market leader
- Proven earnings stream
- Meaningful operating history

### Investment Terms

- \$5MM - \$30MM investments
- 5-7 year hold period
- Preferred Stock
- Common Stock
- Subordinated Debt with Warrants

### Industry Experience

- Specialty Manufacturing
- Value-Added Distribution
- Commercial Services
- Environmental Services
- Logistics & Infrastructure Services
- Health & Wellness
- Consumer-Oriented

### Transaction Types

- Acquisition Financing
- Management Buy-Out or Buy-In
- Balance Sheet Recapitalization
- Growth Capital
- Family Wealth Transfer
- Shareholder Dividend
- Family Office Transaction
- Independent Sponsor Transaction



Investment Size  
**\$5MM - \$30MM**



Current Fund Size  
**\$240MM**



Non-Control Investments Made  
**66**

### Investment Professionals

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
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## SELECT CURRENT & FORMER SEACOAST PORTFOLIO COMPANIES


Transaction Types

 Growth Capital

 Balance Sheet Recapitalization

 Shareholder Dividend

 Management Buyout

 Acquisition Financing



**Arcata, California**

Leading producer of cut flowers for the wholesale, retail, and internet end markets



**Waltham, Massachusetts**

Provider of a full continuum of care to individuals with eating and mood disorders



**Crofton, Maryland**

Operator of 13 urgent care clinics in Maryland



**Holbrook, Arizona**

Largest operator of Denny's restaurants with 90+ locations, and 6+ Del Taco locations



**Wilmington, California**

Provider of comprehensive environmental services in California



**Puyallup, Washington**

Provider of portable sanitation rental, septic pumping, and construction services in the Pacific Northwest and California



**Ogden, Utah**

Provider of fire and security alarm installation and monitoring services



**Pawtucket, Rhode Island**

Provider of specialty packaging and menu design, print, and fulfillment services for customers in the consumer products and casual dining end markets



**Auburn, Maine**

Provider of warehousing and value-added logistics services to paper products manufacturers



**Jupiter, Florida**

Operator of movie theatres and family entertainment centers



**Newton, Massachusetts**

Provider of consulting services and audit compliance software for hospitals and physician practices



**Port Newark, New Jersey**

Largest provider of automotive port processing services in The Port of NY/NJ



**Dover, New Hampshire**

Manufacturer of fractional horsepower motors, actuators, and drives



**Fort Lauderdale, Florida**

Operator of commercial aircraft flight simulator training centers



**Bloomington, New Jersey**

Provider of highly engineered and ruggedized passive vibration, isolation, and shock control solutions



**Walnut Creek, California**

Provider of dedicated fleet maintenance and management services throughout the U.S.



**Chandler, Arizona**

Multi-level marketer of nutritional supplements



**Dewitt, New York**

Operator of dental care centers across the U.S.